



**NMN Consultants**<sup>SM</sup>  
URGENT CARE SPECIALISTS<sup>SM</sup>

## Standard Startup Consulting\*

1. Market Analysis
2. Site Selection
3. Site Acquisition Services: referral option
4. Business License
5. Urgent Care License (if needed)
6. Certificate of Need: Evaluation of necessity
7. StartUp Pro<sup>®</sup>
  - a. 1500+ startup tasks with:
    - i. Due dates
    - ii. Assign each task to team members
  - b. Track progress
  - c. Keep team on task, on track and on time.
8. Pro Forma: Customized financials from our standard template
9. Business Plan: Customize your own document from our standard template
10. Clinic Layout and Floor Plan Recommendations: coordination with architect and/or builder
11. Radiology
  - a. Purchase recommendations
  - b. Lease vs. purchase option
  - c. Physicist review during architectural phase
  - d. Integration with EMR \*if vendor selected is willing\*; Additional costs may be incurred if unique software development required
12. Contracting: Referral Option

## Basic Consulting Package\*

13. Credentialing: Referral Option
14. Urgent Care Billing: Referral Option
15. EMR (Electronic Medical Records): Referral Option
16. Practice Management Software: Referral Option
17. Computer Hardware
  - a. Equipment needs assessment
  - b. Vendor discounts negotiated
18. Malpractice Insurance Recommendation
19. Laboratory Set-up
  - a. Needs assessment
  - b. Determination of complexity
  - c. CLIA application
  - d. COLA certification ( as applicable)
20. Capital Equipment
  - a. Needs assessment
  - b. Lease vs. purchase
  - c. New vs. refurbished
  - d. Vendor discounts negotiated
21. Occupational Medicine Equipment
  - a. Needs assessment
  - b. Vendor discounts negotiated
22. Supplies
  - a. Needs assessment
  - b. Other Medical supplies

*\*This document is only a preliminary outline of potential product lines. This document is not an offer to perform services, nor should it. The reader should be aware that any signed agreement with NMN Consultants will specify the services to be offered, and the listing of services in any signed agreement will completely supersede this document.*

## Basic Consulting Package\*

- c. Injectable medications
- d. Vaccines
- e. Instruments
- f. Orthopedic supplies
- g. Janitorial
- h. Office supplies
- i. Drug Screen supplies
- j. In-house lab supplies
- k. Physical therapy supplies

### 23. Prepackaged Medication Dispensing

- a. Legal review in state of operation
- b. Reimbursement evaluation for state
- c. Formulary selection to maximize customer service while minimizing inventory cost
- d. Vendor selection
- e. Pricing and discounts
- f. Integration with EMR software
- g. Training

### 24. Compliance

- a. OSHA
  - i. Generation of BBP exposure control plan from template
  - ii. Generation of HAZCOM plan from template
- b. HIPAA
  - i. Generation of HIPPA P&P manual from template
  - ii. Generation of HIPPA notification forms from template

*\*This document is only a preliminary outline of potential product lines. This document is not an offer to perform services, nor should it. The reader should be aware that any signed agreement with NMN Consultants will specify the services to be offered, and the listing of services in any signed agreement will completely supersede this document.*

## Basic Consulting Package\*

### 25. Staffing

- a. Clinical staffing model determination
- b. Reception staffing model determination

### 26. Marketing

- a. Strategy
- b. Timeline

### 27. Occupational Medicine

- a. Identify potential corporate clients
- b. Services spectrum
  - i. Needs analysis of local companies
  - ii. Equipment acquisition
- c. Marketing
  - i. Print materials
  - ii. On-site marketing strategies

### 28. Follow up consulting: One year post-opening

*\*This document is only a preliminary outline of potential product lines. This document is not an offer to perform services, nor should it. The reader should be aware that any signed agreement with NMN Consultants will specify the services to be offered, and the listing of services in any signed agreement will completely supersede this document.*